

Valuation report prepared for **Prime Office A/S**

Order: 2. Revaluation

Object address: D-23568 Lübeck, Heiligen-Geist-Kamp 4a

Project Title: Object no. 31200

Property type: Office and retail property

Valuer: Dirk Fischer-Appelt FRICS, Hamburg

22. November 2022 Visited on: 31. December 2023 **Valuation Date:**

RESULTS OF THE VALUATION

Reporting Date: Reporting date 31.12.2022 31.12.2023

Market value on the reporting date 4,800,000 € 5,100,000€

Changes compared to previous valuation: adjusted rents

adjusted yields

Hamburg, 15.01.2024



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1. General

1.1 Preliminary note

Client

Prime Office A/S Skt. Knuds Torv 3,3 DK-8000 Aarhus C

Order date

The Client engaged the undersigned to prepare this written 2nd post evaluation on 12/11/2023.

Purpose of the opinion

Determination of the market value of the property with an office and retail property at the address D-23568 Lübeck, Heiligen-Geist-Kamp 4a as of the valuation date 31 December 2023.

Special Note

Due to the Ukraine crisis, the subsequent sharp rise in energy prices, ongoing supply difficulties as a result of the coronavirus crisis and a sharp rise in government spending, inflation has risen sharply over the course of 2022. Since 21 July 2022, the ECB has raised the key interest rate by 450 basis points in ten interest rate steps to date. As a result, mortgage interest rates have risen sharply. The property market has reacted to this jump in interest rates with a fundamental decline in transaction volumes. The purchase price expectations of potential buyers and sellers are often far apart due to the sharp rise in financing costs. The first declines in purchase prices were already evident in the 3rd quarter of 2022, which intensified significantly in the 4th quarter of 2022 and over the course of 2023.

1.2 Author

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1.3 Documents and information

Property-related documents and information obtained by the contractor

- property interest rates, Lübeck valuation committee
- property market overview, Lübeck valuation committee
- investment locations Germany 2023 office rents and yields, Catella
- real estate price index 2023, IVD-Nord
- market report II/2023, Otto Stöben
- office investment market and office leasing market Germany 2023, NAI Apollo
- retail purchasing power index, IZ Research database
- retail centrality index, IZ Research database
- unemployment rates for December 2023, Federal Employment Agency
- population forecast of the Bertelsmann foundation

Documents provided by the client

- Order letter (by mail)
- rent roll, dated 1st December 2023
- appraisals update (31.12.2021), 14.01.2022
- appraisals update (31.12.2022), 12.01.2023

1.4 Site visit

The last on-site inspection (inspection of the object of valuation and its immediate surroundings by the appraiser) took place on 22.11.2022.

1.5 Basis for the determination of the market value

The market value is determined in accordance with § 194 BauGB. The central concept of value in the English "Red Book" and the "Blue Book" of TEGoVa (The European Group of Valuer Associations) and the IAS (International Accounting Standards) is the market value, which corresponds in terms of content to the fair value in accordance with § 194 BauGB. The market value of investment properties is derived worldwide from procedures with discounted cash flows. The national methods used for this purpose are generally comparable with each other and produce the same results.

The present market value is determined in accordance with the principles of the Real Estate Valuation Ordinance of 14 July 2021 (ImmoWertV, BGBI. 2021 I No. 44) on the basis of the capitalised earnings value method (§§ 27 to 34 ImmoWertV).

The revaluation is based on the initial valuation report and the subsequent revaluations, most recently as at 14.09.2021. The textual descriptions in this report are therefore largely limited to factual and value-related changes that have occurred compared with these valuations. The requirements set out therein are still to be observed and form an integral part of this revaluation.

The following revaluation is based on the above-mentioned documents. The documents provided by the client were used as a basis for the valuation after a rough plausibility check and without being checked as correct and complete. The areas and number of parking spaces provided by the client have been taken over by the expert after a rough plausibility check as correct from the submitted property documents, so that the values determined below are thus expressly subject to any circumstances or proportions to the contrary. Findings were only made to the extent that they are relevant for the valuation. No liability is accepted for unrecognisable or concealed defects, for defects in building components that have not been made accessible and for other features of the property that have not been ascertained (e.g. investigations into stability, sound and heat insulation, infestation by animal or plant pests, building components contaminated with pollutants, and soil contamination) is excluded. The inspection of the technical installations and facilities with regard to their functional capability and serviceability is not the subject of the assignment. Production costs shown in this valuation generally do not correspond to the insured value (cf. e . g. Simon/Cors/Halaczinsky/Teß: Handbuch der Grundstückswertermittlung, 5th edition, Vahlen 2003).

The following valuation is expressly subject to these conditions and assumptions.

2 Office- and retail property

2.1 Valuation object

No changes to the valuation object compared to the previous valuation were reported, so that unchanged conditions are taken as a basis.

2.2 SWOT analysis

Strengths

- Creditworthy and representative tenants
- Good state of condition of the building
- good visibility
- photovoltaic system on the roof of the building improves the energetic performance

Weaknesses

- short remaining terms of the rental agreements
- B-Location for office-use

Opportunities

- increasing population structure

Threats

- general market risks

D-23568 Lübeck, Heiligen-Geist-Kamp 4a Object number: 31200

2.3 Changes in value-determining

characteristics Land register and cadastral information

No changes to the land register and cadastral information compared with the previous valuation were reported, so that unchanged circumstances are taken as a basis.

Division 1

No changes were reported to the Division 1 information from the previous evaluation, so unchanged ratios are used.

Division 2

No changes to the information on Division 2 compared with the previous evaluation were reported, so that unchanged ratios are taken as a basis.

Division 3

Obligations that may be recorded in the land register in section 3 are not taken into account in this appraisal. It is assumed that these will be deleted at the time of sale or compensated by reducing the purchase price.

Other rights and encumbrances

No changes in other rights and encumbrances were reported by the client compared to the previous valuation, so that an unchanged status is taken as a basis.

Property Description

No material changes to the appraised property were identified or reported by the client compared with the previous valuation, so that an unchanged condition is taken as a basis.

Building description

No material changes to the appraised property were identified or reported by the client compared to the previous appraisal, so that an unchanged condition is taken as a basis.

Outdoor facilities

Compared to the previous evaluation, no significant changes to the outdoor facilities were identified or communicated by the client, so that an unchanged condition is taken as a basis.

Structural condition

The office- and retail property is overall in a good state of construction and maintenance. Compared to the previous valuation, there is no significant change in the structural condition.

2.4 Location description

The subject of the valuation is located in the independent Hanseatic city of Lübeck with a population of approx. 216,000 (as of 31.12.2022). The urban area extends over 214.19 square kilometers. Lübeck therefore has a population density of 1,018 inhabitants per square kilometer. The Hanseatic city is the second largest city in Schleswig-Holstein behind Kiel. In administrative terms, Lübeck is divided into 10 districts and 35 boroughs.

population Lübeck, 218,095 inhabitants (as of 31.12.2022)

area 214.19 km²

population density 1,018 inhabitants per km²

population forecast -0.1 % (Lübeck, 2020-2040, Bertelsmann Foundation)

unemployment rate, municipality 7.7 % (Lübeck, as of November 2022)

unemployment rate, state 5.6 % (Schleswig-Holstein, as of November 2022)

unemployment rate, country 5,7 % (Germany, as of December 2023) retail purchasing power index retail centrality index 5,7 % (Germany, as of December 2023) 104.4 (Lübeck, as of 2023, IZ Research) 152.3 (Lübeck, as of 2023, IZ Research)

Lübeck has good regional and supra-regional transport connections. Several federal roads, such as the B 75 and the B 207, cross the city area. The A 1 (Fehmarn-Hamburg-Bremen) runs in the western part of the city and the A 20 (Bad Segeberg-Wismar-Rostock-Greifswald) in the southwest. Lübeck's main railway station has connections to regional and long-distance Deutsche Bahn services. Local public transport (ÖPNV) in the city is provided by city buses operated by the "Stadtverkehr Lübeck GmbH" (SL). The nearest international airport is in Hamburg (Hamburg Airport).

The valuation property is located in the district St. Gertrud, north-east of the city centre of Lübeck. The district covers an area of approx. 26.5 km² and is home to around 42,000 residents (as of 31.12.2022).

The surrounding area is characterized by a mix of different buildings with commercial buildings on the one hand and residential buildings on the other hand. The Waknenitz, a tributary of the river Trave, is within walking distance.

All facilities of a good public and private infrastructure are available in Lübeck, partly also within walking distance of the valuation property. There is a bus stop within 200 m walking distance. Lübeck's main railway station can be reached by car in approx. 5 km. The international airport Hamburg (HAM) can be reached via the A 1 in approx. 70 km.

Situation assessment

Overall, it is an average location for retail and office uses.

2.5 Market and revenue situation

Economic conditions

The current market situation is characterized in particular by high inflation, rising energy costs and uncertainties regarding the Ukraine war. Other topics are the further course of the COVID-19 pandemic, international free trade and the progress of European integration. In Germany, the ageing population and internal migration bring high challenges.

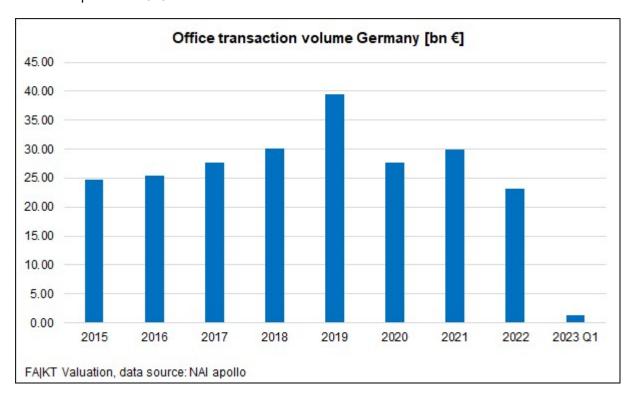
German GDP grew by 1.9% in 2022. According to the Federal Statistical Office, the overall economic situation in Germany last year was characterised by the consequences of the war in Ukraine and the sharp rise in energy prices. Currently, there is an increased inflation of +3.2% in November 2023. Unemployment in Germany is currently still at a low level in international comparison and averaged 5.7% in 2023. The Bundesbank forecasts GDP growth in Germany of 0.4% for 2024 and 1.2% for 2025 (as of December 2023).

The general interest rate environment has changed significantly compared to the first half of 2022. Since July 2022, the European Central Bank (ECB) has raised the key interest rate for the eurozone in ten steps from 0.0% to 4.5%. Mortgage interest rates (10-year fixed rate) in Germany rose from 1.00 % in January 2022 to 4.04 % in December 2023 (source: www.interhyp.de, as of 1st December 2023).

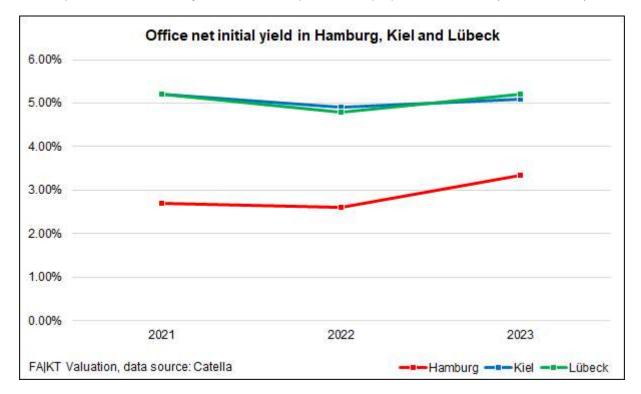
Investment market

The turnaround in interest rates combined with higher construction costs and high inflation in 2022 led to restraint on the property investment market, the usual year-end rally failed to materialise and transaction volumes fell significantly. The property market is in a price adjustment phase with falling prices, which is still not complete. According to forecasts, the rise in yields and fall in prices will continue in all asset classes until 2024. For properties in commercial asset classes (e.g. office properties) as well as smaller real estate markets such as those in Schleswig-Holstein and Lower Saxony, only limited current market data is available, meaning that it is still hard to make valid statements about the current development of values in these submarkets.

According to an analysis by the real estate consulting firm NAI apollo, the total transaction volume for office properties in Germany amounted to €23.20 bn in 2022. This corresponds to a decline of around 8% compared to the previous year (2021: €29.91 bn). In addition, the result is 20.5% below the average of the five previous years (2017-2021: €30.95 bn). Despite a decline, individual transactions remained the dominant transaction type at 74.7 %. In terms of players, the buyer group of "real estate corporations / REITs" led the field in 2022 with a market share of 21.8%, followed by "open real estate funds / special funds" with 21.0%. With a recorded transaction volume of €1.26 bn, only a tenth of the previous year's volume (Q1 2022: €10.65 bn) was achieved in the first quarter of 2023.



Catella publishes a net initial yield of 5.20% for prime office properties in Lübeck (as of Q1 2023).



According to the expert committee for property values in the city of Lübeck, there are only thee purchases of office and commercial buildings for 2022 and 2023. The purchase cases only contain information on the purchase price, but not on the rental income.

Office market

As of the appraisal date, there is very little information on yields or multiples in the office submarket. The real estate market for office space in Schleswig-Holstein is mainly concentrated in the major cities of Kiel and Lübeck, as well as in the surrounding area of Hamburg. According to DZ HYP, Kiel, as the state capital and administrative and economic center, has the largest office market with around 1.43 million m² of office space. Lübeck has approximately 850,000 m² of office space (as of 2018).

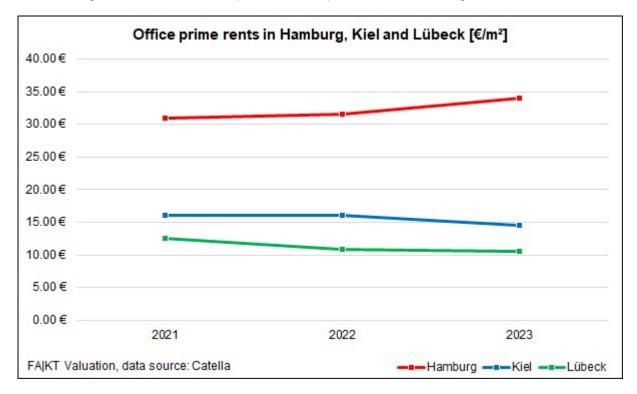
Office take-up has developed differently in the major centers of northern Germany in recent years. In Hamburg, take-up had risen sharply until the start of the COVID 19 pandemic, and relatively high take-up was also achieved in Bremen and Hanover. In the other office locations, however, market activity has been comparatively quiet.

Office rents

Rental ranges for office space are published by market participants as follows:

source	description	price range	Ø price
Catella	Lübeck		
Market Report 2023	prime rent	1	10.60 €/m²
IVD North	Lübeck		
Real estate price index 2023	average utility value	/	6.00 €/m²
	good utility value	1	8.00 €/m²
	prime rent	1	n. a.
Otto Stöben	Lübeck		
Market Report II/2023	average utility value	/	7.00 €/m²
	good utility value	1	10.00 €/m²
own research	Lübeck		
asking rents	city center (12 offers)	5.00 – 22.00 €/m²	10.69 €/m²

The following chart shows the development of office prime rents in Hamburg, Kiel and Lübeck:



Retail rents

Rental ranges for retail space are published by market participants as follows:

source	description	price range	Ø price
IVD North	Lübeck		
real estate price index 2023	secondary centre		
	1a-location		
	60 m ²	/	12.00 €/m²
	100 m ²	/	8.00 €/m²
Otto Stöben	Lübeck		
market report II/2023	secondary centre, 1a-location		
	small shops (<60 m²)	/	10.00 €/m²
	big shops (>100 m²)	/	8.00 €/m²
own research	Lübeck		
asking rents	St. Gertrud (no offers)	1	/
	city center (12 offers)	5.00 – 22.00 €/m²	10.69 €/m²

2.6 Valuation comments

Valuation model

Like the capitalized earnings method, the discounted cash flow (DCF) method is a valuation method based on the earning power of real estate. In contrast to the capitalized earnings method, there is no standardized model for determining market values using DCF. In the field of real estate economics, the DCF method is divided into a periodic consideration and a consideration after the end of this period. For the valuation object, a period of 10 years seems appropriate. In this valuation model, an equivalent return is used that takes into account inflation and growth during the period under consideration as well as the property and the current investment market, including the special characteristics of the property.

Assessment of the current rent

Commercial	Sustainable	Current	Area (m²)	Yield / month (€)	Yield/year
use	rent	payable rent	Parking places		(€)
	estimated				
office/practice	12,55 €/sqm	12,55 €/sqm	1.577,75 sqm	19.806,27 €	237.675,24 €
retail	12,73 €/sqm	12,73 €/sqm	388,00 sqm	4.938,70 €	59.264,40 €
storage	8,71 € /sqm	8,71 €/sqm	170,00 sqm	1.480,54 €	17.766,48 €
total			2.135,75 sqm	26.225,51 €	314.706,12 €

The valuation property is fully leased. The office/practice units are on average rented at 12.55 €/sqm. The retail space is rented at 12.73 €/sqm. and the storage space is rented at an average of 8.71 €/sqm.

With regard to market rents, the currently paid rent level is average.

In total, the gross profit currently paid amounts to 314.706,12 €.

The detailed list of rents can be found in the appendix as a part of the DCF to this valuation report.

Capitalization rate

This yield is used to calculate the present value of the cash flows over a 10-year term. Based on the expected investment risk and the current market situation we assess a capitalization rate of 4,80%.

Discount rate

The discount rate is to be derived taking into account purchase cases on the market. The discount rate reflects all risks associated with the investment. It includes a premium for remaining risks that cannot be quantified otherwise. Since real estate is a long-term investment, the risk-free interest rate can be compared with long-term federal bonds or mortgage bonds. The interest premiums are property-related risk premiums for, for example, the property type, location, property quality and so on. As of the reporting date, the risk-free base rate is 2.00% and the object-specific risk surcharge is 4.80%, so the discount rate is 6.80%.

Plausibility check of results

Multipliers and capital values are published by market participants as follows:

source	description	multiplier/yield	capital value
GAA Lübeck	Lübeck		
market report 2016-2020	office buildings	1	/
	commercial properties	1	/
	mixed residential and		
	commercial buildings	1	/
	Multi-family houses, 2020	13.94 – 25.29	/
		Ø 18.34	/
IVD North	Lübeck		
real estate price index 2023	commercial buildings		
	central secondary location	Ø 16.0	
	business core/city center location	Ø 22.0	/
Catella	Lübeck		
investment locations	initial yield for prime	5.20%	/
Germany report 2023 (Q1)	office properties		

The property-specific comparison factors, such as the gross income factor of 16.2 times the annual gross income (corresponding to a gross initial yield of 6.2% and a net initial yield of 5.5%) and the building factor of around 2,390 €/sqm of lettable space, are deemed appropriate in view of the property characteristics. The determined capitalized earnings value is judged to be appropriate and plausible for the location, the condition of the valuation property and the market level.

D-23568 Lübeck, Heiligen-Geist-Kamp 4a Object number: 31200

2.7 Market value

Section 194 of the German Building Code (BauGB) provides the basis for determining the market value. According to this, the market value is "determined by the price that could be obtained in the ordinary course of business at the time to which the determination relates in accordance with the legal circumstances and actual characteristics, the other properties and the location of the property or the other object of the valuation without taking into account unusual or personal circumstances".

Market value

The market value for the property with a rental apartment complex at the address D-23568 Lübeck, Heiligen-Geist Kamp 4a, is determined as follows as of the valuation date:

Market value on the reporting date

5,100,000€

in words:

- five-million one hundred thousand € -

This expert opinion was prepared independently and neutrally.

This expert determination of the market value of the object of valuation as of the valuation date is made to the best of our knowledge and on the basis of careful examination of the documents made available and the information provided.

The above expert opinion enjoys copyright protection, it is intended only for the client and only for the stated purpose. The Expert's assignment only creates rights for the contracting parties. Only the Client and the Expert may mutually assert rights arising from the Expert's order and the Expert's report.

Any contractual liability of the Expert vis-à-vis third parties, including by way of assignment, is expressly prohibited.

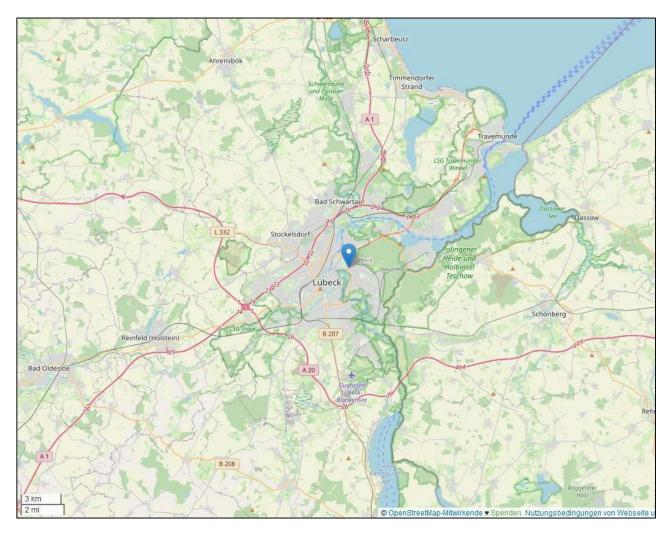
2.8 Changes compared to the last valuation

	Valuation Date 31.12.2022	Valuation Date 31.12.2023	Changes (%)	Changes (abs.)
Total rental space	2.135,75 sqm	2.135,75 sqm	0,0%	0,00 sqm
Vacant rental space	0,00 sqm	0,00 sqm	0,0%	0,00 sqm
Vacancy rate in %	0,0%	0,0%	0,0%	0,00%
Current rent p.a.	271.937,76 €	314.706,12 €	13,6%	42.768,36 €
Sustainable rent p.a.	271.937,76 €	314.706,12 €	13,6%	42.768,36 €
Vacancy Income	0,00€	0,00€	0,0%	0,00 €
Vacancy Income in %	0,00%	0,00%	0,0%	0,00%
Non-recoverable costs	42.119,52 €	45.753,49€	7,9%	3.633,97 €
Cap Rate	4,3%	4,8%	10,4%	0,5%
Riskless baserate	2,0%	2,0%	0,0%	0,0%
Discount Rate estimated	6,3%	6,8%	7,4%	0,5%
Net Present Value rounded	4.800.000,00€	5.100.000,00€	5,9%	300.000,00 €
Multiplyer	17,7	16,2	-8,9%	-1,45
Capital Value	2.247,45 €	2.387,92 €	5,9%	140,47 €
Net Initial Yield	4,3%	5,5%	21,8%	1,2%
Gross Yield	5,7%	6,2%	8,2%	0,5%

2.9 Appendix

Location

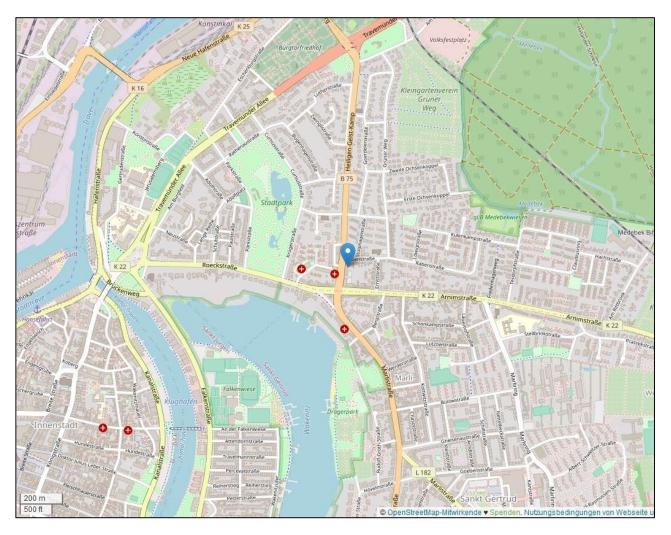
Macro-location



 $\textbf{source} : \qquad \text{OpenStreetMap,} \\ @ \\ \text{OpenStreetMap-contributors, license: ODbL}$

actuality: December 2022

Micro-location



 $OpenStreetMap, @\ OpenStreetMap-contributors,\ license:\ ODbL\ December\ 2022$ source:

actuality:

cadastral map

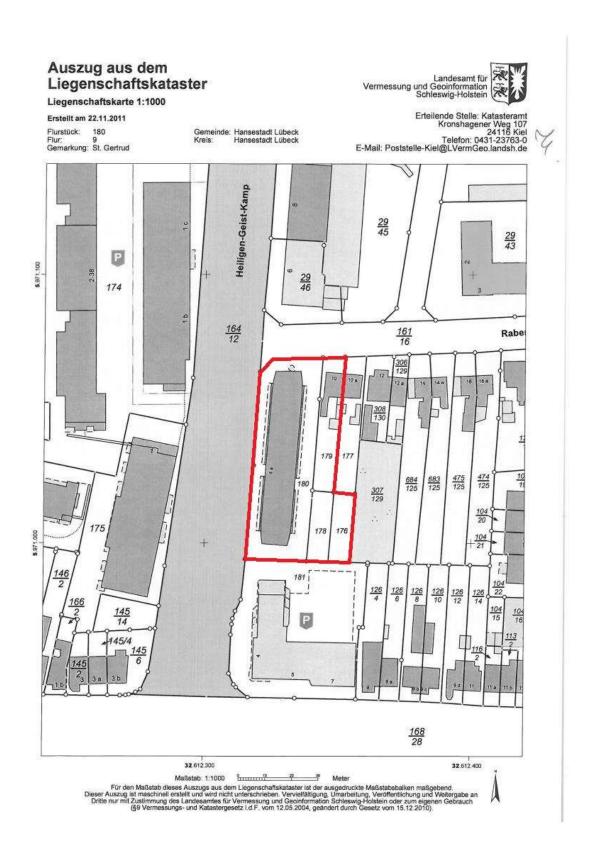


Photo documentation from the last on-site inspection (22.11.2022)



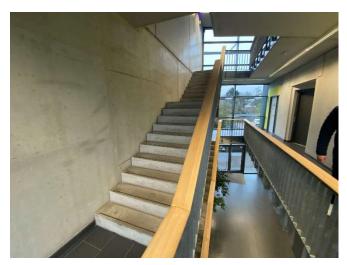
Street view



Side view



Rear view



exemplary staircase



retail area



exemplary commercial unit



Parking area



Heating system



Surroundings



										31.12.2024		31.12.2026	31.12.2027			31.12.2030	31.12.2031		31.12.2033	
eriod						•	0			1	2	3	4	5	6	7	8	9	10	
0.	Tenancy	Use	Status	Size of units	Current rent €/sqm/month	Current rent p.a.	Sustainable rent Sustainable rent €/sqm/month	Start of lease	Lease Increase up period of CPI											
oss Inco	ome									321.000€	327.420 €	333.969 €	340.648 €	347.461 €	354.410 €	361.498 €	368.728 €	376.103 €	383.625 €	
	Maintenance			2 125 75 cam	11,50 €/sqm	24 EG1 12 E	24.561,13€			24.561 €	25.052 €	25.553 €	26.064 €	26.586 €	27.117 €	27.660 €	28.213 €	28.777 €	29.353 €	
	Property management			2.135,75 Sqiii	2,00%	6.294,12 €				6.420 €	6.548 €	6.679 €	6.813 €	6.949 €	7.088 €	7.230 €	7.375 €	7.522 €	7.673 €	
	Risk of rent loss				4.00%	12.588,24 €	-			12.840 €	13.097 €	13.359 €	13.626 €	13.898 €	14.176 €	14.460 €	14.749 €	15.044 €	15.345 €	
	Management & Maintenance		Commercial		4,0070	43.443,49 €				43.821 €	44.698 €	45.592 €	46.503 €	47.433 €	48.382 €	49.350 €	50.337 €	51.343 €	52.370 €	
	Management & Maintenance		Residential			-	-			-	-	-	-	-	-	-	-	-		
	Maintenance			33 units	30,00 €/unit	990,00€	990,00€			990 €	1.010€	1.030 €	1.051 €	1.072 €	1.093 €	1.115€	1.137 €	1.160 €	1.183 €	
	Property management			33 units	40,00 €/unit	1.320,00€				1.320 €	1.346 €	1.373 €	1.401 €	1.429€	1.457 €	1.487 €	1.516 €	1.547 €	1.578 €	
	Risk of rent loss				2,00%	-	-			-	-	-	-	-	-	-	-	=	-	
	Management & Maintenance		Parking			2.310,00 €	2.310,00 €			2.310 €	2.356 €	2.403 €	2.451 €	2.500 €	2.550 €	2.601 €	2.653 €	2.707 €	2.761 €	
	Non-recoverable costs		Total		14,54%	45.753,49 €	45.753,49 €			46.131 €	47.054 €	47.995 €	48.955€	49.934 €	50.933 €	51.951 €	52.990 €	54.050 €	55.131 €	
	Capital Expenditures / Other costs									-										
tal	Costs					45.753,49 €	45.753,49 €			46.131 €	47.054 €	47.995€	48.955 €	49.934 €	50.933 €	51.951 €	52.990 €	54.050 €	55.131 €	
	Cash Flow current/sustainable					268.952,63 €	268.952,63€											;	328.494,02 €	
	Terminal value (sale end of year 10))						4,80%	20,83											6.84
sh Flov	W									274.869 €	280.366 €	285.974 €	291.693 €	297.527 €	303.478 €	309.547 €	315.738 €	322.053 €	328.494 €	6.84
esent V	/alues per period									257.368 €	245.801 €	234.754 €	224.203 €	214.126 €	204.503 €	195.312 €	186.534 €	178.150 €	170.143 €	3.54
oss Pres	sent Value	5.655.546,59 €																		
ınsfer cı	osts	560.459,57 €											Characteristic d	ata		_ (urrent rent	S	ustainable rer	it
t Preser	nt Value	5.095.087,02€											Multiplyer / Gro				16,206	6,17%	16,206	
at Pracai	nt Value rounded	5.100.000.00€											Multiplyer net / Net Present Val		d		18,115	5,52% 2.387,92 (18,115	
र । । ८३८।	nt value rounded	J. 100.000,00 €			I							I	INCLITEDENT VAN	uo pei ayiii		I		2.007,021	<i>7</i> , 54111	